



# Marina Stavropoulou

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Attorney-at-Law, Specialized in EU and Competition Law.

Well-rounded Lawyer with significant experience in competition cases, acquired from the Hellenic Competition Commission (HCC) and the European Commission. Track record in guiding all types of legal entities in competition law (free and unfair), IP law, commercial and contract law. Considerable emphasis in Compliance principles, adopting a proactive approach on legal matters. A hands-on problem solver, brings results and focuses on client satisfaction. Works with increased ownership and shapes relationships based on trust and reliability.

Key expertise includes: Competition law | Mergers | Regulatory policy | Commercial contracts | Compliance | Commercial litigation | State aid | Consumer protection | Damages & Liabilities.

## Current Professional Activity

**Dras-is Law Firm** **2014 – present**  
**Founder** – Athens, Greece

Advises clients on issues of competition law, regulatory policy, state aid and compliance. Combines legal and economic analysis, providing clients sophisticated services and tools to make informed decisions.

**Hellenic Competition Commission** **2009 – present**  
**External Lawyer** – Athens, Greece

Represents the HCC, on an ad hoc basis, at critical competition cases before the Council of State and the Court of Appeal.

**Creta Farm SA (food sector)** **2011 – present**  
**Legal Counsel** – Athens, Greece

Directs all legal practices of the Group. Manages issues of IP law, food law, consumer protection, corporate law, banking and financial law as well as loan restructuring. Represents the company before the European Patent's Office Board of Appeal. Drafting of all types of commercial contracts, joint venture, license, distribution and manufacturing agreements.

## Experience in Competition Law

**Hellenic Competition Commission** **2006 – 2009**  
**Legal Counsel** – Athens, Greece

Defended the HCC's decisions before the Council of State and the Court of Appeal.

**Hellenic Competition Commission** **2002 – 2006**  
**Director of the Legal Service** – Athens, Greece

Led the Legal Service, mainly in cartel cases, abuse of dominant position and mergers (food sector, pharmaceuticals, car distribution sector, banking sector, liberal professions, energy, telecoms, maritime transport). Participated in the negotiations of Regulation 1/2003 and the recast of the EU Merger Regulation at the EU Council Committees. Responsible for the leniency program application and the conduct of 'dawn raids'. Managed a team of 12 highly qualified lawyers.

### Most Significant Cases Representing the Hellenic Competition Commission:

#### Food Sector:

- Coca Cola case, for abuse of dominant position, infringement of Article 2 of Law 703/1977 and non compliance with prior HCC decision.
- Association of Greek Supermarkets (SESME) and Supermarkets Atlantic, Veropoulos, Masoutis, Metro, Sklavenitis, Trofino and AB Vassilopoulos for prohibited horizontal agreements, infringement of Article 1 of Law 703/77 and article 81 of EC Treaty.
- Dairy companies Delta, Fage, Nestle, Olympos and Mevgal, for prohibited horizontal agreements creating a milk cartel, infringement of Article 1 of Law 703/77 and article 81 of EC Treaty.

- Dairy companies Olympos, Mevgal, Delta, Fage, Kri-Kri, Rodopi and supermarkets Carrefour-Marinopoulos, Sklavenitis, AB Vassilopoulos, Veropoulos, Atlantic and Massoutis, for prohibited vertical agreements, infringement of Article 1 of Law 703/77 and article 81 of EC Treaty.

**Pharmaceutical Sector:**

- GlaxoSmithKline for abuse of dominant position, infringement of Article 2 of Law 703/1977 and article 102 EC Treaty.

**Port Services Sector:**

- Piraeus Port Authority (OLP) and Mediterranean Shipping Company (MSC) SA, for prohibited vertical agreement, infringement of Article 1 of Law 703/77 and article 81 of EC Treaty.

**Aviation Fuel Sector:**

- EL.PE. and Motor Oil for concerted practice, infringement of Article 1 of Law 703/1977.

**Motor Vehicle Sector:**

- MAVA SA for prohibited vertical restrictions, infringement of Article 1 of Law 703/1977 and article 81 of EC Treaty.
- Hyundai Hellas SA and Autodeal SA for prohibited vertical agreements, infringement of Article 1 of Law 703/1977 and article 81 of EC Treaty.

**Coastal Shipping Sector:**

- Minoan Lines and Hellas Flying Dolphins for prohibited merger, infringement of Articles 4b and 4e of Law 703/77.

## Private Practice (indicative)

**Niadis – Stavropoulou Law Firm**

2009 – 2011

Partner – Athens, Greece

Advised clients, on issues of unfair competition, franchise and distribution agreements, trademarks, commercial law, public and administrative law. Key clients were from retail sector and services.

**G.S. Kostakopoulos Law Firm**

2000 – 2002

Partner – Athens, Greece /Brussels, Belgium

Advised clients on issues of competition law (free and unfair), banking and financial law, industrial and intellectual property law, trademarks (Greek and European), international contract law as well as commercial law. Key clients were from food industries.

**D. Tzouganatos Law Firm**

1996 – 2000

Associate – Athens, Greece

D. Tzouganatos: Professor of Commercial Law at the University of Athens and former Chairman of the HCC.

Advised clients on issues of competition law (free and unfair), industrial and intellectual property law, trademarks (Greek and European). Key clients from telecom industries.

## Further Experience

**Greek Regulatory Authority for Energy**

2008 – 2009

Legal Advisor – Athens, Greece

Managed issues arising from the liberalisation of the energy sector. Drafting of decisions concerning granting licenses of photovoltaic parks.

**Greek Center for European Studies – Greek Ministry of Foreign Affairs**

1994 – 1996

Scientific Collaborator – Athens, Greece

Lectured and researched on various issues of EU law. Coordinated the Center's participation in EU funded research programs.

**European Commission – Directorate General for Agriculture, Legal Unit**

1992 – 1993

Internship (stage) – Brussels, Belgium

### **MSc in European Law, with Distinction**

**1991 - 1993**

**Université Libre de Bruxelles – Institut d' Etudes Européennes**, Brussels, Belgium

Main Courses: Free movement of persons, goods, services, capitals; Legal order of the European Communities; Competition Law; European Court of Justice and Court of First Instance, rules, procedures and conditions for appeal.

### **BA in Law**

**1987 - 1991**

**Democritus University of Thrace** - Komotini, Greece

**Languages:** Greek: native | English: fluent | French: fluent | German: basic

## Lectures-Publications-Seminars

**2006 – 2010:** Regular Lecturer on 'European and Greek Competition Law' in a series of professional seminars addressed to in-house counsels and managers of multinational companies, organized by Oikonomotekniki S.A. in Athens, Greece.

**2010:** Drafted the chapter on 'Competition law- procedural matters' in the book 'Applications of substantial and procedural administrative law', ed. Ch. Chrisanthakis, Nomiki Vivliothiki, Athens, 2010.

**1995 – 1996:** Lectured, as scientific associate, at the post graduate program Jean Monnet on European community law of the Institute for International Relations, Panteion University of Athens, Greece | Lectured on ' Commercial legislation in Bulgaria and Rumania' in seminars organised by the Greek Organisation for the Promotion of Exports in Athens, Greece.

**2014:** Participated at the Eurofi High Level Seminar, Athens 31.3-1.4.2014 | European Competition Day, Athens 10-11.4.2014

**2013:** Participated at the C/M/S Competition Conference, held in Brussels, 18.4.2013 | Intervened in the 7<sup>th</sup> international conference organized in Athens by IMEDIPA 'On competition law and policy', June 7-8, 2013.

**2011:** Participated at the conference organized by Global Competition Review, '3<sup>rd</sup> Annual Law Leaders Europe Conference', held in Brussels on the 15<sup>th</sup> and 16<sup>th</sup> of November 2011 | Intervened in the conference organized in Athens 'Privatizations: Legal and Economic Design, Institutional Implications, Competition Policy', 25.11.2011

**2008:** Participated at the conference organized by the University College London (UCL); Istanbul Bilgi University Faculty of Law; the Turkish Competition Authority and the Greek Institute of Competition Law and Policy Studies, on 'Which Competition Policy for Regulated Industries?', held in Istanbul on the 5<sup>th</sup> and 6<sup>th</sup> of September 2008.

**2006:** Participated at the conference on ' Antitrust between EC Law and national law', organized by the European Lawyers' Union in Treviso, Italy on 18 and 19 May 2006.

**2005:** Participated at the conference organized by the UK Presidency and the European Commission on 'Better regulation of professional services', held in Brussels on 21 November 2005 | Participated at the conference organized by the International Bar Association and the European Commission on 'Antitrust Reform in Europe: A Year in Practice', held in Brussels on 9 and 11 March 2005.

**1994:** Participated at a NATO organised conference in Prague, on 'European Security: from Vancouver to Vladivostock'.

**1991:** Participated at the North American Model of United Nations, Toronto, Canada.

**1990:** Participated at the Telder's International Law Moot Court Competition, International Court of Justice, Hague, the Netherlands.